

# HOUSING EDUCATION CAREER READINESS

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# SUCCESS

First Place for Youth helps foster youth build the skills they need to make a successful transition to self-sufficiency and responsible adulthood.

# IMPACT

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This year, 1,715 foster and homeless youth received supportive services from First Place and our My First Place™ Network partners. Here in California, 652 young people accessed safe, stable housing, education and employment support, and case management services.

## 96%

**OF MFP PARTICIPANTS WERE  
WORKING AND/OR IN SCHOOL**

At entry 48% of youth were not in school and 52% were unemployed

## 90%

**OF YOUTH WHO EXITED AFTER AT  
LEAST ONE YEAR IN MFP MAINTAINED  
STABLE HOUSING**

36% of foster youth experience homelessness at least once before age 26

## 98%

**AVOIDED ARREST WHILE IN MFP**

25% of foster youth become justice-involved within two years of leaving foster care

## 95%

**AVOIDED PREGNANCY WHILE IN MFP**

48% of young women in foster care become pregnant by age 19





## DEAR FRIENDS AND SUPPORTERS

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When you reflect on your successes, do you remember single moments of accomplishment? Or do you celebrate all the work you did, persevering through challenges on the way to your goal?

For young people beginning their lives after foster care, envisioning a successful future can be difficult. There is rarely a clear view of the path from where they are to where they could be. First Place for Youth gives young people the stability and support they need to begin building skills that move them closer to their goals. Because success isn't a moment; it is a process of growth and learning where each accomplishment opens doors for the next.

Just like the youth we serve, First Place continues to grow and learn.

This year we housed more youth than ever before, moving 652 young people from homelessness or unstable living conditions into their own apartments, and providing them with comprehensive wraparound supports in education, career development, and making healthy life choices.

In Santa Clara County, we doubled our capacity and are now serving youth up to age 24, extending the

runway to independence. In Los Angeles, we opened our fifth service site and are now housing over 200 youth annually. We also entered new partnerships with local governments and providers in San Francisco and Alameda Counties to reduce youth homelessness in the Bay Area. Beyond California, our My First Place™ Network continues to bring impactful services to foster youth in four states.

Even as we strive to reach more young people, we maintain focus on program practices and participant outcomes. Later in this report, you will learn about improvements we are making to our data systems and education-to-employment model.

None of this work would be possible without your support. By investing in First Place and the potential of our youth, you make the path toward real, lasting success clearer and smoother. We are so grateful to have you with us!

Sincerely,

A handwritten signature in black ink, appearing to read "Heidi McIntosh". The signature is fluid and cursive, with a long horizontal line extending to the right.

Heidi McIntosh, Chief Executive Officer





## DASHAWN

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Before First Place, I didn't think about my future. I was just worried about where I was going to sleep, how I was going to eat, what I would wake up to. I was pretty much lost. First Place let me start building a life so my daughter never has to go through what I did. My Youth Advocate and Education and Employment Specialist at First Place help me stay motivated to do better and look toward the future.

Now I feel like I can achieve every goal I set for myself. I want to own my own construction company someday. I've earned five construction credentials through a training program and am part of the roofers and waterproofer's union. This fall I started college to get my associate's degree in Construction Management.





## MELISSA

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When I came to First Place, I was scared. I didn't know where I was going. I knew I needed help, but I didn't know if the people here would really care about me. My First Place team gave me time and space to build my trust in them. They are always there to listen, and they never judge me.

My team has helped me with budgeting, finding counseling and other resources, and they motivated me to go back to school to pursue my dream of becoming a firefighter paramedic. I used to worry that I wouldn't be able to take care of myself, but First Place has set down the stones in a path for me to continue climbing. Now I know what I want and I am excited for what comes next.





## CARLOS

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First Place has given me so many opportunities for growth and shown me that it's okay to reach out when I need support because there are people there to help. I love working with my Youth Advocate, Tiana. She is really nice and thoughtful, and she always makes sure that I know about the resources that are available to me.

I'm in my last semester at DeAnza College right now. In the spring, I'll be transferring to San Jose State University to get my bachelor's degree in Business Administration, and hopefully going right into graduate school after that. I'm really interested in getting into the real estate business, and I've even been looking into getting my realtor's license.





## RAE'ANNA

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I can honestly say First Place has changed my life completely.

I went through a period of homelessness, and I was having trouble just trying to figure out what I was going to do. I had my GED and had been trying to go back to college for a while, but it was hard. First Place helped me make it happen. Now I have a certificate in User Experience (UX) Design and am excited to get my career started.

When I meet with my team, I feel like I'm being heard—like someone's listening to me—and I know we are going to find solutions together. Even when we can't fix something, I know I can pick myself up and keep going. They've helped me discover a lot of strength I didn't know I had.



# LEARNING & GROWTH

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First Place is an outcomes-driven organization dedicated to continuous improvement to refine our programs and ensure foster youth receive the best support toward achieving their goals, both while in program and in the long term.

## Education-to-Employment Model

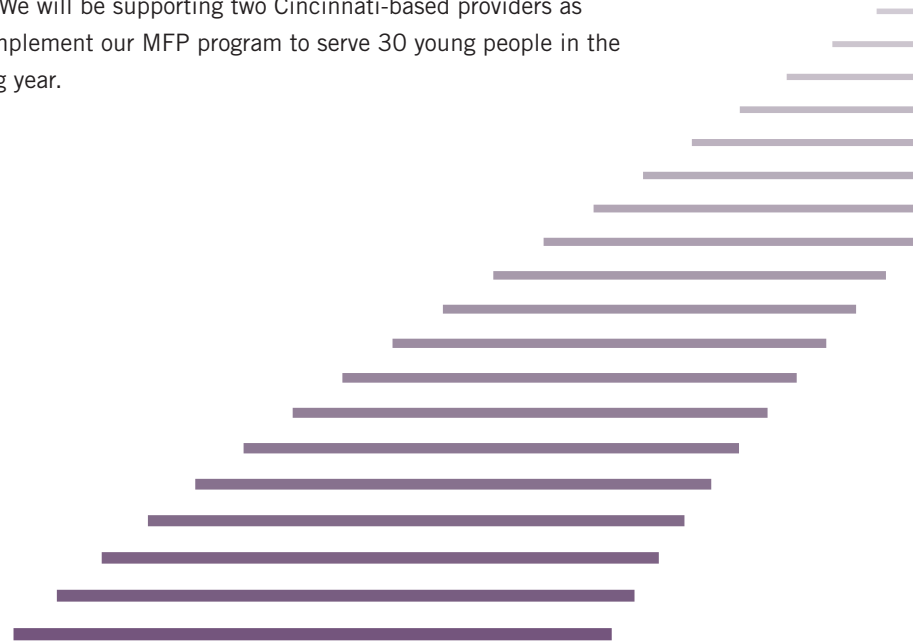
Committed to ensuring foster youth can succeed in today's economic climate, we are refining our education-to-employment model and using a racial equity lens to address systemic barriers to living-wage employment for foster youth. Our focus is on increasing: (1) college persistence and certificate completion rates; (2) job placements in high-growth careers; and (3) the number of foster youth earning living wages.

## iLearning

First Place is leveraging technology to develop a data-driven support tool that will enable staff to quickly and efficiently make programmatic improvements. The iLearning system will identify the most effective interventions for each youth and optimize their likelihood of achieving success. After refining and piloting the data model, we plan to launch the system organization-wide in the coming year.

## National Partners

Having successfully launched the My First Place™ Network in 2017, our national expansion continues with four affiliate partners in Boston, Mississippi, New York, and, most recently, Cincinnati, Ohio. In the last year, our affiliate partners served 108 foster and homeless youth. Our newest affiliate is a public-private collaboration with Hamilton County Jobs and Family Services and the GreenLight Fund. We will be supporting two Cincinnati-based providers as they implement our MFP program to serve 30 young people in the coming year.





## FINANCIALS

### Revenue

Government	\$13,064,182
Foundation, Corporate, Fund, and Individuals	\$7,786,456
Donated/Miscellaneous	\$505,961
Net Assets Released from Donor Restrictions	\$3,479,573
<b>Total Revenue</b>	<b>\$24,836,172</b>

### Expenses

Program	\$20,322,737
General/Administration	\$3,706,340
Fundraising	\$794,150
<b>Total Expenses</b>	<b>\$24,823,227</b>

### Statement of Financial Position

Current Assets	\$9,934,337
Fixed Assets	\$453,497
Other Assets	\$1,868,202
<b>Total Assets</b>	<b>\$12,256,036</b>
Total Liabilities	\$2,121,495
Net Assets	\$10,134,541
<b>Total Liabilities and Net Assets</b>	<b>\$12,256,036</b>

## READY TO LAUNCH CAMPAIGN

We are grateful to the nearly 1,600 donors who contributed \$16.4 million dollars to our Ready to Launch growth campaign. Thanks to your generosity over the last four years:

### FIRST PLACE SERVED

5,575

YOUTH ACROSS ALL  
PROGRAMS

1,257

YOUTH WERE HOUSED BY  
MY FIRST PLACE FOR AN  
AVERAGE OF 17 MONTHS

774

MFP PARTICIPANTS  
ENROLLED IN COLLEGE

971

MFP PARTICIPANTS  
FOUND EMPLOYMENT

# SUPPORTERS

FISCAL YEAR 2019: JULY 1, 2018 TO JUNE 30, 2019

From all of us at First Place, thank you for making an impact on the lives of foster youth.

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